Interim financial statements for the three-month and six-month periods ended 30 June 2014 and

Independent auditor's report on review of interim financial information

#### Independent auditor's report on review of interim financial information

#### To the Board of Directors of Bangkok Life Assurance Public Company Limited

I have reviewed the accompanying statement of financial position of Bangkok Life Assurance Public Company Limited as at 30 June 2014; the statements of comprehensive income for the three-month and six-month periods ended 30 June 2014, the statements of changes in equity and cash flows for the six-month period ended 30 June 2014; and the condensed notes ("interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34, "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

#### Scope of Review

I conducted my review in accordance with the Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

#### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34, "Interim Financial Reporting".

#### Other Matter

The statement of financial position of Bangkok Life Assurance Public Company Limited as at 31 December 2013, which is included as comparative information, was audited by another auditor who expressed an unqualified opinion thereon in her report dated 19 February 2014. Furthermore, the statements of income, comprehensive income for the three-month and six-month periods ended 30 June 2013, changes in equity and cash flows for the six-month period ended 30 June 2013, which are included as comparative information, were reviewed by another auditor who expressed an unmodified conclusion thereon in her report dated 9 August 2013.

Chanchai S.

(Chanchai Sakulkoedsin) Certified Public Accountant Registration No. 6827

KPMG Phoomchai Audit Ltd. Bangkok 8 August 2014

## **Bangkok Life Assurance Public Company Limited Statement of financial position**

| Assets   | Note          | 30 June 2014<br>(Unaudited)    | 31 December 2013               |
|--|---------------|--------------------------------|--------------------------------|
|  |               | (in B                          | Baht)                          |
| Cash and cash equivalents                              | 3, 24         | 2,799,936,995                  | 1,331,190,953                  |
| Accrued investment income Premiums due and uncollected | 4             | 2,087,159,231<br>3,226,246,206 | 1,862,525,767<br>1,839,665,535 |
| Reinsurance receivables and assets                     | 5, 24         | 857,098,514                    | 790,087,943                    |
| Investments  | ( 24 25 26    |                                |                                |
| Investments in securities  Trading securities          | 6, 24, 25, 26 | -                              | 100,057,865                    |
| Available-for-sale securities                          |               | 22,822,454,459                 | 20,187,669,759                 |
| Held-to-maturity securities                            |               | 167,419,242,859                | 141,302,778,338                |
| General investments                                    |               | 46,962,230                     | 46,962,230                     |
| Loans  | 7, 24         | 3,938,530,619                  | 3,525,693,845                  |
| Premises and equipment                                 | 8             | 358,052,544                    | 326,614,377                    |
| Intangible assets                                      |               | 15,189,808                     | 19,447,445                     |
| Deferred tax assets                                    | 9             | 1,133,200,407                  | -                              |
| Other assets   | 24            | 298,614,184                    | 462,620,007                    |
| Total assets   |               | 205,002,688,056                | 171,795,314,064                |

### **Bangkok Life Assurance Public Company Limited Statement of financial position**

| Liabilities and equity                            | Note          | 30 June 2014<br>(Unaudited) | 31 December 2013 |
|---|---------------|-----------------------------|------------------|
|   |               | (in E                       | Baht)            |
| Liabilities                                       |               |                             |                  |
| Securities sold under repurchase agreements       |               | -                           | 950,000,000      |
| Income tax payable                                |               | 1,682,777,485               | 257,241,894      |
| Due to reinsurers                                 | 10, 24        | 503,748,929                 | 450,008,758      |
| Insurance contract liabilities                    |               |                             |                  |
| Life policy reserves                              | 11            | 167,130,152,428             | 136,616,421,004  |
| Unpaid policy benefits                            | 12            | 124,341,600                 | 102,106,322      |
| Loss reserves and outstanding claims              | 13, 24        | 303,084,167                 | 297,503,638      |
| Premium reserves                                  | 14            | 1,183,696,795               | 1,021,135,062    |
| Other insurance liabilities                       |               | 7,463,647,673               | 7,379,616,691    |
| Employee benefit obligations                      |               | 260,668,863                 | 299,382,694      |
| Deferred tax liabilities                          | 9             | -                           | 31,761,253       |
| Other liabilities                                 | 15, 24        | 2,030,721,532               | 2,126,480,109    |
| Total liabilities                                 |               | 180,682,839,472             | 149,531,657,425  |
| Equity  |               |                             |                  |
| Share capital                                     | 16            |                             |                  |
| Authorised share capital                          |               |                             |                  |
| 1,220,000,000 ordinary shares of Baht 1 each      |               | 1,220,000,000               | 1,220,000,000    |
| Issued and paid-up share capital                  |               |                             |                  |
| 1,212,315,000 ordinary shares of Baht 1 each      |               |                             |                  |
| (31 December 2013: 1,211,714,350 ordinary         |               |                             |                  |
| shares of Baht 1 each)                            |               | 1,212,315,000               | 1,211,714,350    |
| Share premium                                     | 16            | 2,853,758,768               | 2,846,250,643    |
| Capital reserve on share - based payments         | 16            | 84,945,572                  | 66,068,779       |
| Subscriptions received in advance from exercises  |               |                             | ,,               |
| of warrants                                       | <i>16, 17</i> | 4,495,500                   | 1,246,050        |
| Retained earnings                                 | 10, 17        | .,.,,,,,,,                  | 1,210,000        |
| Appropriated                                      |               |                             |                  |
| Legal reserve                                     |               | 122,000,000                 | 122,000,000      |
| General reserve                                   |               | 400,000,000                 | 400,000,000      |
| Unappropriated                                    |               | 13,872,164,516              | 13,225,119,255   |
| Other components of equity                        |               | 13,072,101,310              | 13,223,117,233   |
| Net fair value change in available-for-sale secur | ities         |                             |                  |
| net of income tax                                 | 6             | 5,770,169,228               | 4,391,257,562    |
| Total equity                                      | U             | 24,319,848,584              | 22,263,656,639   |
| total equity                                      |               | #T9J179UTU9J04              | ##,#UJ,UJU,UJ    |
| Total liabilities and equity                      |               | 205,002,688,056             | 171,795,314,064  |

The accompanying notes are an integral part of these financial statements.

## **Bangkok Life Assurance Public Company Limited Statement of income (Unaudited)**

|   |        | rmee-monar po  |                |
|---|--------|----------------|----------------|
|   |        | 30 Ju          |                |
|   | Note   | 2014           | 2013           |
|   |        | (in Bai        | ht)            |
| Revenues  |        |                |                |
| Net premiums earned                                   | 19, 24 | 9,768,688,694  | 9,095,303,193  |
| Net investment income                                 | 24     | 2,153,257,474  | 1,703,498,722  |
| Total revenues  |        | 11,921,946,168 | 10,798,801,915 |
| Expenses  |        |                |                |
| Underwriting expenses                                 | 19     |                |                |
| Life policy reserve increase from the previous period |        | 8,098,975,705  | 5,858,040,992  |
| Benefits payments to life policyholders               |        | 2,539,666,899  | 1,904,518,404  |
| Insurance claims and loss adjustment expenses         | 24     | 294,834,899    | 288,269,376    |
| Commissions and brokerages                            | 24     | 594,381,187    | 627,109,255    |
| Sales promotional expenses                            |        | 61,588,327     | 69,071,268     |
| Other underwriting expenses                           | 24     | 6,889,196      | 7,274,514      |
| Operating expenses                                    | 20, 24 | 474,971,708    | 431,098,750    |
| Total underwriting expenses                           |        | 12,071,307,921 | 9,185,382,559  |
| Profit (loss) from underwriting                       |        | (149,361,753)  | 1,613,419,356  |
| Gain on investments                                   |        | 321,657,329    | 172,571,698    |
| Profit on fair value changes                          | 24     | 8,014,997      | 6,734,541      |
| Other income  | 24     | 8,671,934      | 8,293,998      |
| Profit from operation                                 |        | 188,982,507    | 1,801,019,593  |
| Contribution to Office of Insurance Commission        |        | 15,812,220     | 15,008,296     |
| Contribution to Life Guarantee Fund                   |        | 9,899,430      | 9,215,386      |
| Profit before income tax expense                      |        | 163,270,857    | 1,776,795,911  |
| Income tax expense (income)                           | 21     | (5,515,626)    | 324,002,097    |
| Profit for the period                                 |        | 168,786,483    | 1,452,793,814  |
| Earnings per share (in Baht)                          | 22     |                |                |
| Basic earnings per share                              |        | 0.14           | 1.20           |
| Diluted earnings per share                            |        | 0.14           | 1.20           |
|   |        |                |                |

Three-month period ended

## **Bangkok Life Assurance Public Company Limited Statement of comprehensive income (Unaudited)**

|   |       | Three-month p | eriod ended     |
|---|-------|---------------|-----------------|
|   |       | 30 Ju         | ne              |
|   | Note  | 2014          | 2013            |
|   |       | (in Ba        | ht)             |
| Profit for the period                                     |       | 168,786,483   | 1,452,793,814   |
| Other comprehensive income                                | 6, 21 |               |                 |
| Net change in fair value of available-for-sale securities |       | 857,920,269   | (1,175,459,034) |
| Income tax on other comprehensive income                  |       | (171,545,188) | 235,091,807     |
| Other comprehensive income for the period,                |       |               |                 |
| net of income tax   | -     | 686,375,081   | (940,367,227)   |
| Total comprehensive income for the period                 | =     | 855,161,564   | 512,426,587     |

### **Bangkok Life Assurance Public Company Limited Statement of income (Unaudited)**

|   |        | Six-month per  |                |
|---|--------|----------------|----------------|
|   | Note   | 2014           | 2013           |
|   | 11010  | (in Ba         |                |
| Revenues  |        | `              | ,              |
| Net premiums earned                                   | 19, 24 | 36,480,493,941 | 22,073,501,025 |
| Net investment income                                 | 24     | 4,167,206,429  | 3,378,597,807  |
| Total revenues  |        | 40,647,700,370 | 25,452,098,832 |
| Expenses  |        |                |                |
| Underwriting expenses                                 | 19     |                |                |
| Life policy reserve increase from the previous period |        | 30,513,731,424 | 15,761,089,974 |
| Benefits payments to life policyholders               |        | 5,568,302,550  | 3,943,284,326  |
| Insurance claims and loss adjustment expenses         | 24     | 644,137,630    | 617,800,963    |
| Commissions and brokerages                            | 24     | 1,619,705,024  | 1,505,385,286  |
| Sales promotional expenses                            |        | 176,217,277    | 180,925,387    |
| Other underwriting expenses                           | 24     | 13,791,970     | 14,158,145     |
| Operating expenses                                    | 20, 24 | 899,279,581    | 856,758,127    |
| Total underwriting expenses                           |        | 39,435,165,456 | 22,879,402,208 |
| Profit from underwriting                              |        | 1,212,534,914  | 2,572,696,624  |
| Gain on investments                                   |        | 367,760,229    | 400,056,670    |
| Loss on fair value changes                            | 24     | (30,237,349)   | (42,244,694)   |
| Other income  | 24     | 17,322,176     | 15,183,604     |
| Profit from operation                                 |        | 1,567,379,970  | 2,945,692,204  |
| Contribution to Office of Insurance Commission        |        | 60,599,980     | 41,582,797     |
| Contribution to Life Guarantee Fund                   |        | 36,896,763     | 22,439,728     |
| Profit before income tax expense                      |        | 1,469,883,227  | 2,881,669,679  |
| Income tax expense                                    | 21     | 205,056,063    | 506,932,365    |
| Profit for the period                                 |        | 1,264,827,164  | 2,374,737,314  |
| Earnings per share (in Baht)                          | 22     |                |                |
| Basic earnings per share                              |        | 1.04           | 1.96           |
| Diluted earnings per share                            |        | 1.04           | 1.96           |

## **Bangkok Life Assurance Public Company Limited Statement of comprehensive income (Unaudited)**

|   |       | Six-month per | riod ended    |
|---|-------|---------------|---------------|
|   |       | 30 Jui        | ne            |
|   | Note  | 2014          | 2013          |
|   |       | (in Bai       | ht)           |
| Profit for the period                                     |       | 1,264,827,164 | 2,374,737,314 |
| Other comprehensive income                                | 6, 21 |               |               |
| Net change in fair value of available-for-sale securities |       | 1,723,591,000 | 546,228,525   |
| Income tax on other comprehensive income                  |       | (344,679,334) | (109,245,705) |
| Other comprehensive income for the period,                |       |               |               |
| net of income tax   |       | 1,378,911,666 | 436,982,820   |
| Total comprehensive income for the period                 |       | 2,643,738,830 | 2,811,720,134 |

Bangkok Life Assurance Public Company Limited Statement of changes in equity (Unaudited)

|   |        |               |               |                                    |                             |               |                   |                | Other components   |                |
|---|--------|---------------|---------------|------------------------------------|-----------------------------|---------------|-------------------|----------------|--------------------|----------------|
|   |        |               |               |                                    |                             |               | Retained earnings |                | of equity          |                |
|   |        |               |               |                                    | Subscriptions               |               |                   |                | Net fair           |                |
|   |        |               |               |                                    | leccive m                   |               |                   |                | value change in    |                |
|   |        | Issued and    |               | Capital reserve<br>for share-based | advance from<br>exercise of |               |                   |                | available-for-sale |                |
|   | Note   | share capital | Share premium | payments                           | warrants                    | Legal reserve | General reserve   | Unappropriated | securities         | Total equity   |
|   |        |               | •             |                                    |                             | (in Baht)     |                   |                |                    |                |
| Six-month period ended 30 June 2013                   |        |               |               |                                    |                             |               |                   |                |                    |                |
| Balance at 1 January 2013                             |        | 1,204,771,855 | 2,759,469,456 | 28,315,191                         | 35,477,257                  | 122,000,000   | 400,000,000       | 9,761,362,477  | 5,153,372,833      | 19,464,769,069 |
| Transactions with shareholders, recorded              |        |               |               |                                    |                             |               |                   |                |                    |                |
| directly in equity                                    |        |               |               |                                    |                             |               |                   |                |                    |                |
| Contributions by and distributions to shareholders    |        |               |               |                                    |                             |               |                   |                |                    |                |
| of the Company  |        |               |               |                                    |                             |               |                   |                |                    |                |
| Share-based payments                                  | 91     |               | 1             | 18,876,794                         | ı                           | 1             | 1                 | t              | 1                  | 18,876,794     |
| Share capital increase as result of warrant exercises | 91     | 6,029,445     | 75,368,062    | 1                                  | (35,477,257)                | •             | •                 | ı              | ı                  | 45,920,250     |
| Subscriptions received in advance from exercises      |        |               |               |                                    |                             |               |                   |                |                    | 371 787 01     |
| of warrants   | 16, 17 |               |               |                                    | 10,787,175                  | ı             | ı                 | •              |                    | 10,767,173     |
| Dividend paid   | 23     | 1             |               |                                    | t                           | -             | 1                 | (433,653,254)  |                    | (433,653,254)  |
| Total contributions by and distributions to           |        |               |               |                                    |                             |               |                   |                |                    |                |
| shareholders of the Company                           |        | 6,029,445     | 75,368,062    | 18,876,794                         | (24,690,082)                | -             |                   | (433,653,254)  | •                  | (358,069,035)  |
| Comprehensive income for the period                   |        |               |               |                                    |                             |               |                   | 1              |                    |                |
| Profit  |        | 1             | 1             | ı                                  | 1                           | ,             |                   | 2,374,737,314  | 1                  | 2,3/4,/3/,314  |
| Other comprehensive income                            |        |               |               |                                    |                             |               |                   |                |                    |                |
| Net change in fair value of available-for-sale        |        |               |               |                                    |                             |               |                   |                | 000 000 700        | 000 000 767    |
| securities, net of income tax                         |        | t             |               | -                                  |                             | 1             |                   | 1              | 436,982,820        | 436,982,820    |
| Total comprehensive income for the period             |        |               | ,             | ,                                  |                             | ı             | 8                 | 2,374,737,314  | 436,982,820        | 2,811,720,134  |
| Balance at 30 June 2013                               |        | 1,210,801,300 | 2,834,837,518 | 47,191,985                         | 10,787,175                  | 122,000,000   | 400,000,000       | 11,702,446,537 | 5,590,355,653      | 21,918,420,168 |
|   |        |               |               |                                    |                             |               |                   |                |                    |                |

Bangkok Life Assurance Public Company Limited Statement of changes in equity (Unaudited)

|   |        |               |               |                 |               |               |                   |                | Other components   |                |
|---|--------|---------------|---------------|-----------------|---------------|---------------|-------------------|----------------|--------------------|----------------|
|   |        |               |               |                 | ľ             |               | Retained earnings |                | of equity          |                |
|   |        |               |               |                 | Subscriptions |               |                   |                |                    |                |
|   |        |               |               |                 | received in   |               |                   |                | Net fair           |                |
|   |        | Issued and    |               | Capital reserve | advance from  |               |                   |                | value change in    |                |
|   |        | paid-up       |               | for share-based | exercise of   |               |                   |                | available-for-sale |                |
|   | Note   | share capital | Share premium | payments        | warrants      | Legal reserve | General reserve   | Unappropriated | securities         | Total equity   |
|   |        |               |               |                 |               | (in Baht)     |                   |                |                    |                |
| Six-month period ended 30 June 2014                   |        |               |               |                 |               |               |                   |                |                    |                |
| Balance at 1 January 2014                             |        | 1,211,714,350 | 2,846,250,643 | 66,068,779      | 1,246,050     | 122,000,000   | 400,000,000       | 13,225,119,255 | 4,391,257,562      | 22,263,656,639 |
| Transactions with shareholders, recorded              |        |               |               |                 |               |               |                   |                |                    |                |
| directly in equity                                    |        |               |               |                 |               |               |                   |                |                    |                |
| Contributions by and distributions to shareholders    |        |               |               |                 |               |               |                   |                |                    |                |
| of the Company  |        |               |               |                 |               |               |                   |                |                    |                |
| Share-based payments                                  | 91     | 1             | ı             | 18,876,793      | 1             | t             | •                 | 1              |                    | 18,876,793     |
| Share capital increase as result of warrant exercises | 91     | 600,650       | 7,508,125     | •               | (1,246,050)   | ı             | ı                 | •              | •                  | 6,862,725      |
| Subscriptions received in advance from exercises      |        |               |               |                 |               |               |                   |                |                    |                |
| of warrants   | 16, 17 | 1             | •             | 1               | 4,495,500     | •             | ,                 |                | 1                  | 4,495,500      |
| Dividend paid   | 23     | ı             | 1             | -               |               | 1             | 1                 | (617,781,903)  |                    | (617,781,903)  |
| Total contributions by and distributions to           |        |               |               |                 |               |               |                   |                |                    |                |
| shareholders of the Company                           |        | 600,650       | 7,508,125     | 18,876,793      | 3,249,450     | -             |                   | (617,781,903)  |                    | (587,546,885)  |
| Comprehensive income for the period                   |        |               |               |                 |               |               |                   |                |                    | 1              |
| Profit  |        | •             | •             | •               | 1             | 1             | ·                 | 1,264,827,164  | t                  | 1,264,827,164  |
| Other comprehensive income                            |        |               |               |                 |               |               |                   |                |                    |                |
| Net change in fair value of available-for-sale        |        |               |               |                 |               |               |                   |                |                    |                |
| securities, net of income tax                         |        | г             | 1             | 1               |               | •             |                   |                | 1,378,911,666      | 1,378,911,666  |
| Total comprehensive income for the period             |        | 1             | •             | 1               | ı             | •             | •                 | 1,264,827,164  | 1,378,911,666      | 2,643,738,830  |
| Balance at 30 June 2014                               |        | 1,212,315,000 | 2,853,758,768 | 84,945,572      | 4,495,500     | 122,000,000   | 400,000,000       | 13,872,164,516 | 5,770,169,228      | 24,319,848,584 |
|   |        |               |               |                 |               |               |                   |                |                    |                |

Statement of cash flows (Unaudited)

|  | Six-month pe     | riod ended       |
|--|------------------|------------------|
|  | 30 Ju            | ne               |
|  | 2014             | 2013             |
|  | (in Ba           | ht)              |
| Cash flows from operating activities                         |                  |                  |
| Net premiums written   | 35,153,857,431   | 20,803,432,894   |
| Interest received  | 3,453,091,011    | 2,861,416,388    |
| Dividends received   | 489,481,954      | 390,238,874      |
| Other investment income                                      | 716,594,021      | 444,970,530      |
| Other income   | 17,383,022       | 15,234,846       |
| Benefits payments to life policyholders and insurance claims |                  |                  |
| and loss adjustment expenses                                 | (5,916,433,257)  | (4,298,143,318)  |
| Dividends on insurance policies                              | (58,382,948)     | (59,552,000)     |
| Commissions and brokerages                                   | (1,706,816,062)  | (1,528,654,447)  |
| Other underwriting expenses                                  | (213,927,616)    | (187,531,829)    |
| Operating expenses   | (858,659,643)    | (890,458,767)    |
| Other expenses   | (74,867,840)     | (56,452,732)     |
| Income tax paid  | (289,161,467)    | (613,411,657)    |
| Net cash provided by operating activities                    | 30,712,158,606   | 16,881,088,782   |
| Cash flows from investing activities                         |                  |                  |
| Cash flows provided by:                                      |                  |                  |
| Investments in securities                                    | 57,535,418,452   | 25,521,380,308   |
| Loans  | 481,121,907      | 289,404,206      |
| Deposit in financial institution                             | 510,000,000      | 60,000,000       |
| Premises and equipment                                       | 4,850            | 19,859           |
| Cash from investing activities                               | 58,526,545,209   | 25,870,804,373   |
| Cash flow used in:   |                  |                  |
| Investments in securities                                    | (85,314,275,361) | (43,277,232,343) |
| Loans  | (745,431,749)    | (474,092,494)    |
| Deposit in financial institution                             | (90,000,000)     | (40,000,000)     |
| Premises and equipment                                       | (62,550,207)     | (28,501,812)     |
| Intangible assets  | (1,276,778)      | -                |
| Cash used in investing activities                            | (86,213,534,095) | (43,819,826,649) |
| Net cash used in investing activities                        | (27,686,988,886) | (17,949,022,276) |

## **Bangkok Life Assurance Public Company Limited Statement of cash flows (Unaudited)**

|   |      | Six-month perio                  |                                   |
|---|------|----------------------------------|-----------------------------------|
|   | Note | 30 June<br>2014                  | 2013                              |
|   |      | (in Baht)                        |                                   |
| Cash flows from financing activities                                  |      |                                  |                                   |
| Proceeds from share capital increase as a result of warrant exercises |      | 6,862,725                        | 45,920,250                        |
| Subscriptions received in advance from exercise of warrants           | 17   | 4,495,500                        | 10,787,175                        |
| Proceeds from (pay) securities sold under repurchase agreements       | 22   | (950,000,000)                    | 980,000,000                       |
| Dividend paid  Net cash provided by (used in) financing activities    | 23   | (617,781,903)<br>(1,556,423,678) | (433,653,254)<br>603,054,171      |
| Net increase (decrease) in cash and cash equivalents                  |      | 1,468,746,042                    | (464,879,323)                     |
| Cash and cash equivalents at 1 January                                | 2    | 1,331,190,953                    | 865,845,947<br><b>400,966,624</b> |
| Cash and cash equivalents at 30 June                                  | 3    | 2,799,936,995                    | 400,900,024                       |
| Supplemental cash flows information                                   |      |                                  |                                   |
| Non-cash items  |      |                                  | 5.4.C 000 505                     |
| Net fair value change in available-for-sale securities                |      | 1,723,591,000                    | 546,228,525                       |
| Capital reserve increase from share-based payments                    |      | 18,876,793                       | 18,876,794                        |

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These notes form an integral part of the interim financial statements.

The interim financial statements issued for Thai regulatory reporting purposes are prepared in the Thai language. These English language interim financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the Board of Directors on 8 August 2014.

#### 1 General information

Bangkok Life Assurance Public Company Limited, "the Company", is incorporated in Thailand and has its registered office at No. 23/115-121, Royal City Avenue, Rama 9 Road, Bangkapi Sub-district, Huaykwang District, Bangkok.

The Company was listed on the Stock Exchange of Thailand on 25 September 2009.

The Company's major shareholders during the financial period were Nippon Life Insurance Company (24.4% shareholding) (31 December 2013: 24.4% shareholding) which was incorporated in Japan, and Wattanasophonpanich Co., Ltd. (13.2% shareholding) (31 December 2013: 13.2% shareholding), which was incorporated in Thailand.

The principal business of the Company is life assurance.

#### 2 Basis of preparation of the interim financial statements

#### (a) Statement of compliance

The interim financial statements are prepared on a condensed basis in accordance with Thai Accounting Standard (TAS) No. 34 (revised 2012) *Interim Financial Reporting* and guidelines promulgated by the Federation of Accounting Professions (FAP) and applicable rules and regulations of the Thai Securities and Exchange Commission. In addition, the interim financial statements are prepared in accordance with the Notification of the Office of Insurance Commission regarding "Rules, Procedures, Conditions and Timing for the Preparation and Submission of the Financial Statements and Reporting of the Operations of Life Insurance Companies" No. 4 B.E. 2556, dated 31 July 2013, which follows the format of the previous notification dated 27 May 2010.

The interim financial statements are prepared to provide an update on the financial statements for the year ended 31 December 2013. They do not include all of the financial information required for full annual financial statements but focus on new activities, events and circumstances to avoid repetition of information previously reported. Accordingly, these interim financial statements should be read in conjunction with the financial statements of the Company for the year ended 31 December 2013.

The accounting policies and methods of computation applied in these interim financial statements are consistent with those applied in the financial statements for the year ended 31 December 2013 except that the Company has adopted all the new and revised TFRS that are effective for annual periods beginning on or after 1 January 2014. The adoption of these new and revised TFRS did not have any material effect on the accounting policies, methods of computation, financial performance or position of the Company.

The FAP had issued a new TFRS which is effective for financial statements beginning on or after 1 January 2016 and has not been adopted in the preparation of these interim financial statements. This new TFRS that is relevant to the Company's operations are disclosed in note 29.

#### **Bangkok Life Assurance Public Company Limited** Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

#### Functional and presentation currency **(b)**

The interim financial statements are presented in Thai Baht, which is the Company's functional currency. All financial information presented in Thai Baht has been rounded in the notes to the interim financial statements to the nearest thousand unless otherwise stated.

#### (c) Use of estimates and judgements

The preparation of interim financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2013.

#### 3 Cash and cash equivalents

|   | 30 June   | 31 December |
|---|-----------|-------------|
|   | 2014      | 2013        |
|   | (in thous | and Baht)   |
| Cash on hand  | 5,006     | 10,818      |
| Deposits at banks - call deposits                             | 654,931   | 1,320,373   |
| Deposits at banks - time deposits                             | 3,030,000 | 1,310,000   |
| Total cash and deposits at financial institutions             | 3,689,937 | 2,641,191   |
| Less deposits at banks with original maturities over 3 months | (890,000) | (1,310,000) |
| Cash and cash equivalents                                     | 2,799,937 | 1,331,191   |

Cash and cash equivalents as at 30 June 2014 and 31 December 2013 were denominated entirely in Thai Baht.

# Premiums due and uncollected

As at 30 June 2014 and 31 December 2013, premiums due and uncollected are classified by aging as follows:

|                  |            | Total   |            | 1,807,378           |         | 13,277            | 16,763       | 1,029        | 200              | 719         | 1,839,666                          |
|------------------|------------|---------|------------|---------------------|---------|-------------------|--------------|--------------|------------------|-------------|------------------------------------|
| 31 December 2013 | Agents and | brokers |            | 28,355              |         |                   |              |              |                  |             | 45,485                             |
| 8                |            |         | ınd Baht)  | 3,075,230 1,779,023 |         | <b></b>           | 14,696       | t            | 135              | 326         | 1,794,181                          |
|                  |            | Total   | (in thouse | 3,075,230           |         | 90,523            | 16,315       | 35,715       | 7,664            | 662         | 3,226,246                          |
| 30 June 2014     | Agents and | brokers |            | 81,372              |         | 11,931            | 16,405       | 35,562       | 7,293            | 468         | 153,031                            |
|                  |            | Insured |            | 2,993,858           |         | 78,592            | (06)         | 153          | 371              | 331         | 3,073,215                          |
|                  |            |         |            | Not yet overdue     | Overdue | less than 30 days | 30 - 60 days | 60 - 90 days | 90 days - 1 year | Over I vear | Total premiums due and uncollected |

The allowable grace period of life insurance policies is 60 and 31 days from the due date for individual and group policies, respectively.

For individual policies which have cash value and premium due and uncollected over the grace period, the premium due and uncollected will be settled by granting an automatic policy loan where the policy has a cash surrender value.

### **Bangkok Life Assurance Public Company Limited Notes to the interim financial statements**

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

#### 5 Reinsurance receivables and assets

|   | 30 June   | 31 December |
|---|-----------|-------------|
|   | 2014      | 2013        |
|   | (in thous | and Baht)   |
| Due from reinsurers                                 | 408,681   | 499,187     |
| Reinsurers' share of insurance contract liabilities | 448,418   | 290,901     |
| Reinsurance receivables and assets                  | 857,099   | 790,088     |

As at 30 June 2014 and 31 December 2013, amounts due from reinsurers were classified by aging as follows:

|                     | 30 June   | 31 December |
|---------------------|-----------|-------------|
|                     | 2014      | 2013        |
|                     | (in thous | and Baht)   |
| Within credit terms | 408,681   | 499,187     |
| Due from reinsurers | 408,681   | 499,187     |

#### 6 Investments in securities

#### 6.1 Investments in securities types

| • •                                  | 30 June                                 | 2014        | 31 Decem    | per 2013                                |  |
|--------------------------------------|---|-------------|-------------|---|--|
|                                      | Cost/                                   |             | Cost/       |   |  |
|                                      | Amortised                               | Fair        | Amortised   | Fair                                    |  |
|                                      | cost                                    | value       | cost        | value                                   |  |
|                                      |   | (in thouse  | and Baht)   |   |  |
| Trading investments                  |   |             |             |   |  |
| Government and state enterprise      |   |             |             |   |  |
| debt securities                      | -                                       | -           | 100,057     | 100,058                                 |  |
| Add unrealised surpluses from fair   |   |             |             |   |  |
| value changes on securities          |   | -           | 1           |   |  |
| Total trading investments            | _                                       | per .       | 100,058     | 100,058                                 |  |
| Available-for-sale investments       |   |             |             |   |  |
| Government and state enterprise      |   |             |             |   |  |
| debt securities                      | 1,446,122                               | 1,489,604   | 1,789,646   | 1,821,537                               |  |
| Equity securities                    | 7,794,883                               | 14,233,015  | 7,609,881   | 12,891,419                              |  |
| Private unit trusts                  | 4,794,201                               | 4,960,706   | 4,009,663   | 3,807,393                               |  |
| Foreign unit trusts                  | 1,511,988                               | 2,139,129   | 1,213,438   | 1,667,321                               |  |
| Total                                | 15,547,194                              | 22,822,454  | 14,622,628  | 20,187,670                              |  |
| Add unrealised surpluses from fair   |   |             |             |   |  |
| value changes on securities          | 7,275,260                               |             | 5,565,042   |   |  |
| Total available-for-sale-investments | 22,822,454                              | 22,822,454  | 20,187,670  | 20,187,670                              |  |
| Held-to-maturity investments         |   |             |             |   |  |
| Government and state enterprise      |   |             |             |   |  |
| debt securities                      | 121,473,610                             | 124,109,743 | 105,545,691 | 105,031,196                             |  |
| Private debt securities              | 28,416,605                              | 29,042,399  | 21,151,062  | 21,246,232                              |  |
| Foreign debt securities              | 16,639,028                              | 17,231,766  | 13,296,025  | 13,130,098                              |  |
| Deposits at banks with original      | , |             | ,           | , |  |
| maturities more than 3 months        | 890,000                                 | 890,000     | 1,310,000   | 1,310,000                               |  |
| Total held-to-maturity investments   | 167,419,243                             | 171,273,908 | 141,302,778 | 140,717,526                             |  |

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

|                           | 30 June<br>2014            | 31 December 2013 |  |
|---------------------------|----------------------------|------------------|--|
|                           | Cost<br>(in thousand Baht) |                  |  |
|                           |                            |                  |  |
| General investments       |                            |                  |  |
| Equity securities         | 29,888                     | 29,888           |  |
| Foreign equity securities | 17,074 17,074              |                  |  |
| Total general investments | 46,962                     | 46,962           |  |

#### 6.2 Remaining period of debt securities

As at 30 June 2014 and 31 December 2013, investments in debt securities which were classified as trading, available-for-sale and held-to-maturity investments were aged by the remaining period to maturity as follows:

|                                      | 30 June 2014<br>Maturity |                           |                        |             |  |  |
|--------------------------------------|--------------------------|---------------------------|------------------------|-------------|--|--|
|                                      | 1 year                   | 1 - 5 years<br>(in thousa | Over 5 years and Baht) | Total       |  |  |
| Available-for-sale investments       |                          |                           |                        |             |  |  |
| Government and state enterprise      |                          |                           |                        |             |  |  |
| debt securities                      | -                        | 1,290,260                 | 155,862                | 1,446,122   |  |  |
| Add unrealised surpluses from fair   |                          |                           |                        |             |  |  |
| value changes on securities          | -                        | 43,312                    | 170                    | 43,482      |  |  |
| Total available-for-sale investments | •                        | 1,333,572                 | 156,032                | 1,489,604   |  |  |
| Held-to-maturity investments         |                          |                           |                        |             |  |  |
| Government and state enterprise      |                          |                           |                        |             |  |  |
| debt securities                      | 11,785,127               | 8,278,659                 | 101,409,824            | 121,473,610 |  |  |
| Private debt securities              | 650,000                  | 4,086,000                 | 23,680,605             | 28,416,605  |  |  |
| Foreign debt securities              | 1,286,329                | 2,339,143                 | 13,013,556             | 16,639,028  |  |  |
| Deposit at banks with original       |                          |                           |                        |             |  |  |
| maturities more than 3 months        | 890,000                  | -                         |                        | 890,000     |  |  |
| Total held-to-maturity investments   | 14,611,456               | 14,703,802                | 138,103,985            | 167,419,243 |  |  |
| Total debt securities                | 14,611,456               | 16,037,374                | 138,260,017            | 168,908,847 |  |  |

|                                      | 31 December 2013 |             |              |             |  |  |
|--------------------------------------|------------------|-------------|--------------|-------------|--|--|
|                                      | Maturity         |             |              |             |  |  |
|                                      | 1 year           | 1 - 5 years | Over 5 years | Total       |  |  |
|                                      | •                | (in thousar | nd Baht)     |             |  |  |
| Trading investments                  |                  |             |              |             |  |  |
| Government and state enterprise      |                  |             |              |             |  |  |
| debt securities                      | -                | -           | 100,057      | 100,057     |  |  |
| Add unrealised surpluses from fair   |                  |             |              |             |  |  |
| value changes on securities          |                  |             | 1            | 1           |  |  |
| Total trading investments            | _                |             | 100,058      | 100,058     |  |  |
| Available-for-sale investments       |                  |             |              |             |  |  |
| Government and state enterprise      |                  |             |              |             |  |  |
| debt securities                      | _                | 491,341     | 1,298,305    | 1,789,646   |  |  |
| Add unrealised surpluses from fair   |                  |             |              |             |  |  |
| value changes on securities          | -                | 9,459       | 22,432       | 31,891      |  |  |
| Total available-for-sale investments | _                | 500,800     | 1,320,737    | 1,821,537   |  |  |
| Held-to-maturity investments         |                  |             |              |             |  |  |
| Government and state enterprise      |                  |             |              |             |  |  |
| debt securities                      | 932,679          | 8,663,799   | 95,949,213   | 105,545,691 |  |  |
| Private debt securities              | 1,335,000        | 3,975,000   | 15,841,062   | 21,151,062  |  |  |
| Foreign debt securities              | 490,175          | 3,332,505   | 9,473,345    | 13,296,025  |  |  |
| Deposit at banks with original       |                  |             |              |             |  |  |
| maturities more than 3 months        | 1,010,000        | 300,000     |              | 1,310,000   |  |  |
| Total held-to-maturity investments   | 3,767,854        | 16,271,304  | 121,263,620  | 141,302,778 |  |  |
| Total debt securities                | 3,767,854        | 16,772,104  | 122,684,415  | 143,224,373 |  |  |

As at 30 June 2014, the Company has investments in foreign securities amounting to USD 526 million or equivalent to Baht 16,604 million (31 December 2013: USD 407 million or equivalent to Baht 12,719 million). The Company has entered into cross currency interest rate swap contracts and forward contracts in order to protect against fluctuations in interest rate and currency risks in respect of these investments.

#### 6.3 Net fair value change in available-for-sale investments

|   | 30 June     | 31 December |
|---|-------------|-------------|
|   | 2014        | 2013        |
|   | (in thousa  | nd Baht)    |
| At 1 January 2014 / 2013                                  | 5,489,072   | 6,441,716   |
| Net fair value change on equity                           | 2,004,867   | (583,550)   |
| Net fair value change which transferred to profit or loss | (281,276)   | (369,094)   |
| At 30 June 2014 / 31 December 2013                        | 7,212,663   | 5,489,072   |
| Less deferred tax   | (1,442,494) | (1,097,814) |
| Net fair value change in available-for-sale investments   |             |             |
| - net of income tax                                       | 5,770,169   | 4,391,258   |

#### 6.4 Investments in structured notes

Investments in structured notes, which are classified as held-to-maturity investments, consisted of the following:

- (a) As at 30 June 2014, the Company has investments of Baht 600 million (31 December 2013: Baht 900 million), in promissory notes and bills of exchange, which were issued by local commercial banks and branches of foreign commercial banks, have remaining maturity periods of 5 14 years (31 December 2013: 6 15 years), and contain conditions whereby the issuer has call option or has rights to call for additional deposits.
- (b) As at 30 June 2014, the Company has investments of Baht 1,930 million (31 December 2013: Baht 1,810 million), in promissory notes and bills of exchange, which were issued by branches of foreign commercial banks, have remaining maturity periods of 2 years (31 December 2013: 3 years), and contain conditions whereby the issuer has call option and additional amounts can be deposited on a monthly basis and settlement of principal and interest is to be received on the maturity date per the agreement.
- (c) As at 30 June 2014, the Company has investments of Baht 3,600 million (31 December 2013: Baht 3,600 million), in promissory notes and bills of exchange, which were issued by branches of foreign commercial banks, have remaining maturity periods of 5 8 years (31 December 2013: 6 9 years), and bear interest that is referenced to the yield rate on government bond (CMT Index).
- (d) As at 30 June 2014, the Company has investments of Baht 2,769 million (31 December 2013: Baht 2,340 million), in promissory notes and bills of exchange, which were issued by branches of foreign commercial banks, have remaining maturity periods of 6 14 years (31 December 2013: 6 15 years), and contain conditions whereby redemption of the notes and bills is based on the credit event of the reference assets.
- (e) As at 30 June 2014, the Company has investments of Baht 739 million (31 December 2013: Baht 720 million), in promissory notes and bills of exchange, which were issued by branches of foreign commercial banks, have remaining maturity periods of 19 years (31 December 2013: 20 years). The bank has placed government bonds equivalent to 70 80% of the face values of the issued promissory notes and bills of exchange as collateral and such issues contain conditions whereby the redemption of the notes and bills is based on the credit event of the reference assets.

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

#### 6.5 Movements of investments

Movements during the six-month periods ended 30 June 2014 and 2013 of trading, available for sale, held to maturity investments and general investments were as follows:

|  | 2014         | 2013        |  |
|--|--------------|-------------|--|
|  | (in thousa   | and Baht)   |  |
| Trading investments                    |              |             |  |
| At 1 January                           | 100,058      | 477,236     |  |
| Purchases during the period            | 15,863       | 2,236,277   |  |
| Sales during the period                | (115,863)    | (61,336)    |  |
| Valuation and amortisation adjustments | (58)         | (4,923)     |  |
| At 30 June                             |              | 2,647,254   |  |
| Available for sale investments         |              |             |  |
| At 1 January                           | 20,187,670   | 18,395,331  |  |
| Purchases during the period            | 1,914,468    | 2,807,947   |  |
| Sales during the period                | (984,752)    | (1,465,399) |  |
| Valuation and amortisation adjustments | 1,705,068    | 560,984     |  |
| At 30 June                             | 22,822,454   | 20,298,863  |  |
| Held to maturity investments           |              |             |  |
| At 1 January                           | 141,302,778  | 115,723,500 |  |
| Purchases during the period            | 6,477,982    | 8,477,033   |  |
| Redeems during the period              | (31,088,000) | (2,498,195) |  |
| Sales during the period                | (270,096)    | (1,304,563) |  |
| Valuation and amortisation adjustments | 50,996,579   | 9,902,848   |  |
| At 30 June                             | 167,419,243  | 130,300,623 |  |
| General investments                    |              |             |  |
| At 1 January                           | 46,962       | 46,962      |  |
| Purchases during the period            | •            | -           |  |
| Sales during the period                | _            | _           |  |
| At 30 June                             | 46,962       | 46,962      |  |

# 7 Loans and accrued interest

As at 30 June 2014 and 31 December 2013, loans and accrued interest were classified by aging as follows:

(146)254 1,303 4,197,193 4,198,750 4,198,604 Total (80) 260,073 260,070 260,153 interest\* Accrued Total 3,937,123 253 (99) 3,938,531 1.221 3,938,597 Principal interest\* Accrued Others loans Loans and accrued interest (in thousand Baht) 30 June 2014 Principal 15,135 15,188 15,188 (80) 809 209 889 interest\* 80 Accrued Mortgage loans (99) 253 1,168 343,231 344,652 344,586 Principal 259,463 259,463 259,463 interest\* Accrued Policy loans 3,578,757 3,578,757 3,578,757 Principal accrued interest, net Over than 12 months doubtful accounts Less allowance for Period Total loans and 3 - 6 months Overdue: Current Total

<sup>\*</sup> Presented as accrued investment income in the statement of financial position.

Bangkok Life Assurance Public Company Limited
Notes to the interim financial statements
For the three-month and six-month periods ended 30 June 2014 (Unaudited)

|                  |                            |                |         | Total     |               | 3,750,364 | •        | 306           | 1,388               | 3,752,058 | (146)                                | 3,751,912                                       |  |   |   |   |  |   |
|------------------|----------------------------|----------------|---------|-----------|---------------|-----------|----------|---------------|---------------------|-----------|--------------------------------------|---|--|---|---|---|--|---|
|                  |                            | al             | Accrued | interest* |               | 226,214   | ,        | m             | 81                  | 226,298   | (80)                                 | 226,218   |  |   |   |   |  |   |
|                  |                            | Total          |         | Principal |               | 3,524,150 |          | 303           | 1,307               | 3,525,760 | (99)                                 | 3,525,694                                       |  |   |   |   |  |   |
| 3                | terest                     | Others loans   | oans    | loans     | loans         | loans     | loans    | loans         | Accrued             | interest* | <i>-</i>                             | 1   |  | ı | 2 | 2 |  | 2 |
| 31 December 2013 | Loans and accrued interest |                |         | Principal | i mousana Dam | 15,968    |          |               | 120                 | 16,088    | • Contract                           | 16,088  |  |   |   |   |  |   |
| 31               | Loans                      | Mortgage loans | Accrued | interest* | 3             | 230       |          | 33            | 79                  | 312       | (80)                                 | 232   |  |   |   |   |  |   |
|                  |                            | Mortga         |         | Principal |               | 344,316   |          | 303           | 1,187               | 345,806   | (99)                                 | 345,740   |  |   |   |   |  |   |
|                  |                            | Policy loans   | Accrued | interest* |               | 225,984   |          | ı             | ı                   | 225,984   | l                                    | 225,984   |  |   |   |   |  |   |
|                  |                            | Policy         | •       | Principal |               | 3,163,866 |          |               | 1                   | 3,163,866 | 1                                    | 3,163,866                                       |  |   |   |   |  |   |
|                  |                            |                |         | Period    |               | Current   | Overdue: | 6 - 12 months | Over than 12 months | Total     | Less allowance for doubtful accounts | Total loans and accrued interest, net 3,163,866 |  |   |   |   |  |   |

Presented as accrued investment income in the statement of financial position

Policy loans represent loans granted to the policyholders in an amount not exceeding the cash value of the policy. The loans carry interest at not more than 4.5% - 8.0% per annum (31 December 2013: 4.5% - 8.0% per annum), as approved by the Office of Insurance Commission. Loans to employees under the employee welfare scheme are limited to Baht 0.1 million to each employee (31 December 2013: Baht 0.1 million) for personal guarantee loans, and limited to 50 times the employee's monthly salary to each employee for secured loans. The loans carry interest of 6.00% and 5.00% - 6.00% per annum, respectively (31 December 2013: 6.00% and 5.00% - 6.00% per annum). As at 30 June 2014, loans to employees and agents amounted to Baht 69 million (31 December 2013: Baht 73 million).

Bangkok Life Assurance Public Company Limited Notes to the interim financial statements For the three-month and six-month periods ended 30 June 2014 (Unaudited)

## 8 Premises and equipment

Acquisitions, disposal and transfers of premises and equipment during the six-month periods ended 30 June 2014 were as follows:

| ets<br>er<br>iction Total                                 | 11,519 326,614                      | 9,948 62,550                       |   | (11)  | (31,100)       | 587 358,053     |
|---|-------------------------------------|------------------------------------|---|---|----------------|-----------------|
| Assets ting under construction                            | ,                                   | 96,6                               | ,<br>,  |   | (45)           | 75 17,587       |
| Non-operating<br>assets                                   | 4,920                               | 1                                  | I   | •   |                | 4,875           |
| Vehicles and Baht)  | 11,780                              | 3,300                              | ı   | 1   | (1,672)        | 13,408          |
| Office furniture fixture and equipment (in thousand Baht) | 77,574                              | 14,761                             |   | (11)  | (20,895)       | 71,429          |
| Condominium   | 18,010                              | ı                                  | •   | í   | (916)          | 17,094          |
| Buildings<br>and<br>improvements                          | 84,199                              | 2,390                              | 3,880   | ı   | (7,572)        | 82,897          |
| Land  | 118,612                             | 32,151                             | ı   | 1   |                | 150,763         |
|   | Net book value<br>at 1 January 2014 | Additions during the period - cost | Transfer in / (out) Disposals during the period | <ul> <li>net book value</li> <li>Depreciation charge</li> </ul> | for the period | at 30 June 2014 |

The gross amount of the Company's fully depreciated buildings and equipment that were still in use as at 30 June 2014 amounted to Baht 446 million (31 December 2013: Baht 432 million).

#### 9 Deferred tax

Deferred tax assets and liabilities as at 30 June 2014 and 31 December 2013 were as follows:

| Net deferred tax assets (liabilities) | 1,133,200   | (31,761)    |
|---------------------------------------|-------------|-------------|
| Deferred tax liabilities              | (1,442,494) | (1,098,048) |
| Deferred tax assets                   | 2,575,694   | 1,066,287   |
|                                       | (in thousa  | ınd Baht)   |
|                                       | 2014        | 2013        |
|                                       | 30 June     | 31 December |

Movements in deferred tax assets and liabilities during the six-month periods ended 30 June 2014 and 2013 were as follows:

|                                | At        | At             |               | At        |
|--------------------------------|-----------|----------------|---------------|-----------|
|                                | 1 January | Profit or loss | comprehensive | 30 June   |
|                                | 2014      | (Note 21)      | income        | 2014      |
|                                |           | (in thou       | sand Baht)    |           |
| Deferred tax assets            |           |                |               |           |
| Life policy reserves           | 1,019,005 | 1,506,918      | -             | 2,525,923 |
| Loss reserves and outstanding  |           |                |               |           |
| claims                         | 15,485    | 1,512          | -             | 16,997    |
| Employee benefit obligations   | 31,542    | 1,207          | -             | 32,749    |
| Others                         | 255       | (230)          | -             | 25        |
| Total                          | 1,066,287 | 1,509,407      | -             | 2,575,694 |
| Deferred tax liabilities       |           |                |               |           |
| Trading investments            | 234       | (234)          | -             | -         |
| Net fair value change in       |           | ` ,            |               |           |
| available-for-sale investments | 1,097,814 | _              | 344,680       | 1,442,494 |
| Total                          | 1,098,048 | (234)          | 344,680       | 1,442,494 |
| Net                            | (31,761)  | 1,509,641      | (344,680)     | 1,133,200 |

|    |  |                         | (Charged)  |                                       |                                |
|----|--|-------------------------|--|---------------------------------------|--------------------------------|
|    |  | At<br>1 January<br>2013 | Profit or loss (Note 21) (in thou  | Other comprehensive income sand Baht) | At<br>30 June<br>2013          |
|    | Deferred tax assets  |                         | (*********   |                                       |                                |
|    | Life policy reserves Loss reserves and outstanding                     | 732,915                 | 425,828  | -                                     | 1,158,743                      |
|    | claims   | 16,106                  | 1,695  | -                                     | 17,801                         |
|    | Employee benefit obligations   | 31,052                  | 2,241  | -                                     | 33,293                         |
|    | Others   | 29                      | 556  |                                       | 585                            |
|    | Total  | 780,102                 | 430,320  | •••                                   | 1,210,422                      |
|    | Deferred tax liabilities Trading investments                           | 62                      | 8,122  | -                                     | 8,184                          |
|    | Net fair value change in   | 02                      | 0,122  |                                       | -,                             |
|    | available-for-sale investments   | 1,288,343               |  | 109,246                               | 1,397,589                      |
|    | Total  | 1,288,405               | 8,122  | 109,246                               | 1,405,773                      |
|    | Net  | (508,303)               | 422,198  | (109,246)                             | (195,351)                      |
| 10 | Due to reinsurers  |                         |  | 30 June<br>2014<br>(in thousan        | 31 December<br>2013<br>d Baht) |
|    | Premium ceded payables   |                         |  | 503,749                               | 450,009                        |
| 11 | Life policy reserves   |                         |  |                                       |                                |
|    |  |                         |  | 30 June<br>2014                       | 31 December 2013               |
|    |  |                         |  | (in thousan                           |                                |
|    | At 1 January 2014 / 2013 Life policy reserve for premium v             | vuittan dunina th       | a nariod /   | 136,616,421                           | 111,259,206                    |
|    | year and increase reserve for in<br>Benefits paid for death, maturity, | -force policy be        | enefits  | 36,000,833                            | 34,778,277                     |
|    | and benefits   |                         |  | (5,487,102)                           | (9,421,062)                    |
|    | At 30 June 2014 / 31 December  | 2013                    | and the second s | 167,130,152                           | 136,616,421                    |
| 12 | Unpaid policy benefits   |                         |  |                                       |                                |
|    |  |                         |  | 30 June<br>2014                       | 31 December 2013               |
|    |  |                         |  | (in thousan                           |                                |
|    | Death  |                         |  | 116,097                               | 92,452                         |
|    | Maturity   |                         |  | 8,245                                 | 9,654                          |
|    | Total  |                         | ***************************************  | 124,342                               | 102,106                        |
|    |  |                         | ***************************************  |                                       |                                |

#### 13 Loss reserves and outstanding claims

|   | 30 June   | 31 December |
|---|-----------|-------------|
|   | 2014      | 2013        |
|   | (in thous | and Baht)   |
| At 1 January 2014 / 2013                          | 297,504   | 340,910     |
| Insurance claims and loss adjustment expense      |           |             |
| during the period / year                          | 866,161   | 1,659,761   |
| Paid insurance claims and loss adjustment expense |           |             |
| during the period / year                          | (860,581) | (1,703,167) |
| At 30 June 2014 / 31 December 2013                | 303,084   | 297,504     |

#### 14 Premium reserves

#### 14.1 Unearned premium reserve

| 30 June     | 31 December   |
|-------------|---|
| 2014        | 2013  |
| (in thouse  | and Baht)   |
| 1,021,135   | 1,078,121   |
| 1,590,098   | 2,786,817   |
| (1,427,536) | (2,843,803)   |
| 1,183,697   | 1,021,135   |
|             | 2014<br>(in thouse<br>1,021,135<br>1,590,098<br>(1,427,536) |

#### 14.2 Unexpired risk reserve

As at 30 June 2014, no additional reserve for unexpired risk has been established by the Company as the unexpired risk reserve estimated of Baht 843 million (31 December 2013: Baht 641 million) is lower than the unearned premium reserve.

#### 15 Other liabilities

|   | 30 June    | 31 December |
|---|------------|-------------|
|   | 2014       | 2013        |
|   | (in thouse | and Baht)   |
| Accrued commission expenses                     | 384,781    | 471,892     |
| Accrued expenses                                | 303,011    | 310,852     |
| Premiums received for policies not yet approved | 179,806    | 161,133     |
| Amounts received awaiting transfer              | 253,357    | 136,671     |
| Payable to policyholders on exempted premiums   | 94,659     | 93,382      |
| Forward and swap exchange contracts payables    | 674,268    | 798,974     |
| Others  | 140,840    | 153,576     |
| Total   | 2,030,722  | 2,126,480   |

#### 16 Share capital and reserve

Six-month period ended 30 June 2014

| ,  | Issued and paid-up  | share capital | Share premium | Capital reserve on share-based payments | Subscriptions<br>received in<br>advance from<br>exercises of<br>warrants |
|--|---------------------|---------------|---------------|---|--|
|  | Number of shares    | Amount        | Amount        | Amount                                  | Amount   |
|  | (in thousand share) |               | (in thousa    | and Baht)                               |  |
| Balances at 1 January 2014   | 1,211,714           | 1,211,714     | 2,846,251     | 66,069                                  | 1,246  |
| Issuance of ordinary shares as a result of exercise of warrant No. 1 (Note 17) | 601                 | 601           | 7,508         | -                                       | (1,246)  |
| Subscription received in advance from exercises of warrants (Note 17)          |                     | -             | <u>.</u>      | -                                       | 4,495  |
| Expenses in respect of share-based payments - warrant No. 2 (Note 17)          | _                   | -             |               | 18,877                                  |  |
| Balances at 30 June 2014   | 1,212,315           | 1,212,315     | 2,853,759     | 84,946                                  | 4,495  |

#### Six-month period ended 30 June 2013

|   | Issued and paid-up                   | share capital | Share premium        | Capital reserve on share-based payments | Subscriptions<br>received in<br>advance from<br>exercises of<br>warrants |
|---|--------------------------------------|---------------|----------------------|---|--|
|   | Number of shares (in thousand share) | Amount        | Amount<br>(in thouse | Amount and Baht)                        | Amount   |
| Balances at 1 January 2013  | 1,204,772                            | 1,204,772     | 2,759,469            | 28,315                                  | 35,477   |
| Issuance of ordinary shares as a result of exercise of warrant No. 1  | 6,029                                | 6,029         | 75,368               | -                                       | (35,477)   |
| Subscription received in advance from exercises of warrants (Note 17) | -                                    | -             | -                    | -                                       | 10,787   |
| Expenses in respect of share-based payments - warrant No. 2 (Note 17) | -                                    | -             |                      | 18,877                                  |  |
| Balances at 30 June 2013  | 1,210,801                            | 1,210,801     | 2,834,837            | 47,192                                  | 10,787   |

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

#### 17 Share-based payments - warrants

On 23 November 2007, the Extraordinary General Meeting No. 2 of the Company's shareholders passed a resolution approving the issuance of 20 million units of registered and non-transferrable warrants (Warrant No. 1) to be allotted to employees. The Company already allocated 12.85 million units of Warrant No. 1 to employees, leaving 7.15 million units unallocated. On 26 April 2011, the Annual General Meeting of shareholders of the Company passed a resolution approving the cancellation of the unallocated 7.15 million units of Warrant No. 1 and the issuance of 7.15 million units of registered and non-transferrable warrants (Warrant No. 2) in place of the cancelled Warrant No. 1. Warrant No. 2 was already allocated to employee and the grant date is stipulated to be 1 April 2012.

The allocations of warrants to employee can be summarised as follows:

| Approved by                                      | Number of units of warrants |                               |        |  |  |
|--|-----------------------------|-------------------------------|--------|--|--|
| The Executive Board of Directors of the Company, | Warrants No. 1              | Warrants No. 1 Warrants No. 2 |        |  |  |
| 2 2  | -                           | (thousand units)              |        |  |  |
| On 29 May 2008                                   | 11,500                      | -                             | 11,500 |  |  |
| On 11 August 2009                                | 1,350                       | -                             | 1,350  |  |  |
| On 22 February 2012                              | -                           | 7,150                         | 7,150  |  |  |
| Total  | 12,850                      | 7,150                         | 20,000 |  |  |

These warrants expire the earlier of 5 years from the issue date and the termination date of employment. The exercise ratio is 1 unit of warrant to 1 new ordinary share and the exercise price is equal to Baht 13.50 per share for Warrant No. 1 and Baht 35 per share for Warrant No.2. The first exercise date is 3 years from the grant date.

The issue of Warrant No. 2 was approved by the Annual General Meeting of shareholders held after 1 January 2011, during which Thai Financial Reporting Standard No. 2 "Share-Based Payment" (TFRS 2) became effective. The Company therefore calculated the average fair value of the warrants at the grant date, which is Baht 20.45 per unit, in order to record expenses in respect of share-based payments in accordance with such accounting standard.

The following information is used to determine fair value of the warrants.

| Expected dividend yield -         | 1.5%  |
|-----------------------------------|---|
| Expected stock price volatility - | 39.9% (estimated with reference to historical stock |
|                                   | price information of the Company)                   |
| Risk-free interest rate -         | 3.51% - 3.64%                                       |
| Expected life of warrants -       | Not more than 5 years from the date of issuance or  |
|                                   | upon termination of an employee                     |
| Model used -                      | Black Scholes - continuous model                    |

Employee expenses in respect of share-based payments (Warrant No. 2) recognised for the three-month and six-month periods ended 30 June 2014 amounted to Baht 9.4 million and Baht 18.9 million, respectively).

Movements units of warrants during the six-month period ended 30 June 2014 and 2013 are summarised below.

|  | 30 June 2014       |                   |         |  |  |
|--|--------------------|-------------------|---------|--|--|
|  | Number of warrants |                   |         |  |  |
| Approved by                                      | Warrants No. 1     | Warrants No. 2    | Total   |  |  |
| The Executive Board of Directors of the Company  | (thousand units)   |                   |         |  |  |
| Number of unexercised warrants at 1 January 2014 | 943                | 7,150             | 8,093   |  |  |
| Exercised during the period                      | (841)              | -                 | (841)   |  |  |
| Number of unexercised warrants at 30 June 2014   | 102                | 7,150             | 7,252   |  |  |
|  |                    |                   |         |  |  |
|  | N                  | umber of warrants |         |  |  |
| Approved by                                      | Warrants No. 1     | Warrants No. 2    | Total   |  |  |
| The Executive Board of Directors of the Company  | (thousand units)   |                   |         |  |  |
| Number of unexercised warrants at 1 January 2013 | 5,350              | 7,150             | 12,500  |  |  |
| Exercised during the period                      | (4,200)            | -                 | (4,200) |  |  |
| Number of unexercised warrants at 30 June 2013   | 1,150              | 7,150             | 8,300   |  |  |

During the three-month and six-month periods ended 30 June 2014, the Warrant No. 1 holders exercised 0.3 million units and 0.8 million units of warrants, respectively (2013: 3.4 million units and 4.2 million units, respectively) at an exercise price of Baht 13.5 each (2013: Baht 13.5 each), or for a total of Baht 11.4 million (2013: Baht 56.7 million). Details are summarised as below.

| <u>Exercise</u>      | Units of warrants (thousand units) | Exercise price per share (Baht) | Proceeds<br>from<br>exercises | Issued and paid up share capital (thousa  | Share Premium and Baht) | Subscriptions<br>received in<br>advance from<br>exercises of<br>warrants | Share capital registration date | Listing date                  |
|----------------------|------------------------------------|---------------------------------|-------------------------------|---|-------------------------|--|---------------------------------|-------------------------------|
| The seventh exercise | 333                                | 13.5<br>13.5                    | 6,863<br>4,496                | 508                                       | 6,355                   | 4,495<br>4,495   | 22 April 2014<br>25 July 2014   | 28 April 2014<br>30 July 2014 |
| Total 2014           | 841                                |                                 | 11,359                        | 308                                       | 0,333                   | Subscriptions  |                                 |                               |
| Exercise             | Units of warrants                  | Exercise<br>price per<br>share  | Proceeds<br>from<br>exercises | Issued and<br>paid up<br>share<br>capital | Share<br>Premium        | received in<br>advance from<br>exercises of<br>warrants                  | Share capital registration date | Listing date                  |
| LACIOISO             | (thousand units)                   | (Baht)                          |                               |   | and Baht)               |  |                                 |                               |
| The third exercise   | 3,402                              | 13.5                            | 45,920                        | 3,402                                     | 42,518                  | -  | 25 April 2013                   | 26 April 2013                 |
| The fourth exercise  | 799                                | 13.5                            | 10,787                        | 799                                       | 9,988                   | -  | 16 July 2013                    | 17 July 2013                  |
| The fifth exercise   | 114                                | 13.5                            | 1,539                         | 114                                       | 1,425                   | <u>.</u>   | 18 October 2013                 | 22 October 2013               |
| The sixth exercise   | 93                                 | 13.5                            | 1,246                         | -   | -                       | 1,246  | 20 January 2014                 | 21 January 2014               |
| Total 2013           | 4,408                              |                                 | 59,492                        | 4,315                                     | 53,931                  | 1,246  |                                 |                               |

#### 18 Operating segments

Management consider that the Company is operating its core business in a single segment in life insurance business and in a single geographic area in Thailand. The information presented in these financial statements is consistent with the internal reports that are regularly reviewed by the Chief Operating Decision Maker. The Chief Operating Decision Maker has been identified as the Chief Executive Officer.

For the three-month and six-month periods ended 30 June 2014 and 2013, the Company has no major customer with revenue of 10 percent or more of revenues.

#### 19 Reporting information classified by type of underwriting

|                                 | Three-month period ended 30 June 2014 |                   |           |            |  |  |  |
|---------------------------------|---------------------------------------|-------------------|-----------|------------|--|--|--|
|                                 | Original life                         | Pension life      | Personal  |            |  |  |  |
|                                 | product,                              | product,          | accident  | m . 1      |  |  |  |
|                                 | non-participating                     | non-participating | insurance | Total      |  |  |  |
|                                 |                                       | (in thousand      | d Baht)   |            |  |  |  |
| Underwriting income             |                                       |                   | 0.77      | 0.000.421  |  |  |  |
| Gross premium written           | 9,844,240                             | 45,626            | 9,565     | 9,899,431  |  |  |  |
| Less premium ceded              | (138,835)                             |                   |           | (138,835)  |  |  |  |
| Net premiums written            | 9,705,405                             | 45,626            | 9,565     | 9,760,596  |  |  |  |
| Add unearned premium            |                                       |                   |           |            |  |  |  |
| reserves                        | 7,613                                 | -                 | 480       | 8,093      |  |  |  |
| Total underwriting income       | 9,713,018                             | 45,626            | 10,045    | 9,768,689  |  |  |  |
| Underwriting expenses           |                                       |                   |           |            |  |  |  |
| Life policy reserve increase    |                                       |                   |           |            |  |  |  |
| from the previous period        | 8,058,005                             | 40,971            | -         | 8,098,976  |  |  |  |
| Benefits payments to life       |                                       |                   |           |            |  |  |  |
| policyholders during the period | 2,539,269                             | 398               |           | 2,539,667  |  |  |  |
| Insurance claims and            |                                       |                   |           |            |  |  |  |
| loss adjustment expenses        | 293,262                               | -                 | 1,573     | 294,835    |  |  |  |
| Commissions and brokerages      | 590,800                               | 3,346             | 235       | 594,381    |  |  |  |
| Sale promotional expenses       | 61,296                                | 237               | 55        | 61,588     |  |  |  |
| Other underwriting expenses     | 6,863                                 | 21                | 5         | 6,889_     |  |  |  |
| Total underwriting expenses     | 11,549,495                            | 44,973            | 1,868     | 11,596,336 |  |  |  |

|   | Original life product,                         | hree-month period end<br>Pension life<br>product,                         | Personal accident                 |                         |
|---|--|---|-----------------------------------|-------------------------|
|   | non-participating                              | non-participating (in thousand  | insurance                         | Total                   |
| Underwriting income                       |  | (iii iiioasana  | . Dani)                           |                         |
| Gross premium written                     | 9,171,587                                      | 33,220  | 10,579                            | 9,215,386               |
| Less premium ceded                        | (109,209)                                      | -   | -                                 | (109,209)               |
| Net premiums written                      | 9,062,378                                      | 33,220  | 10,579                            | 9,106,177               |
| Add (less) unearned premium               |  |   |                                   |                         |
| reserves                                  | (11,000)                                       |   | 126                               | (10,874)                |
| Total underwriting income                 | 9,051,378                                      | 33,220  | 10,705                            | 9,095,303               |
| Underwriting expenses                     |  |   |                                   |                         |
| Life policy reserve increase              |  |   |                                   |                         |
| from the previous period                  | 5,825,018                                      | 33,023  | -                                 | 5,858,041               |
| Benefits payments to life                 |  |   |                                   |                         |
| policyholders during the period           | 1,904,374                                      | 144   | -                                 | 1,904,518               |
| Insurance claims and                      |  |   |                                   |                         |
| loss adjustment expenses                  | 284,243  | (9)   | 4,035                             | 288,269                 |
| Commissions and brokerages                | 623,478  | 3,413   | 218                               | 627,109                 |
| Sale promotional expenses                 | 68,724   | 264   | 83                                | 69,071                  |
| Other underwriting expenses               | 7,243  | 24  | 8                                 | 7,275                   |
| Total underwriting expenses               | 8,713,080                                      | 36,859  | 4,344                             | 8,754,283               |
|   | Original life<br>product,<br>non-participating | Six-month period end Pension life product, non-participating (in thousand | Personal<br>accident<br>insurance | Total                   |
| Underwriting income                       | 26 800 652                                     | 76 500  | 10.500                            | 26 906 764              |
| Gross premium written  Less premium ceded | 36,800,652<br>(407,187)                        | 76,522  | 19,590                            | 36,896,764<br>(407,187) |
| Net premiums written                      | 36,393,465                                     | 76,522  | 19,590                            | 36,489,577              |
| Add (less) unearned premium               | 30,373,403                                     | 10,522  | 17,570                            | 30,407,377              |
| reserves                                  | (9,688)  | -   | 605                               | (9,083)                 |
| Total underwriting income                 | 36,383,777                                     | 76,522  | 20,195                            | 36,480,494              |
| A Count William William Week              |  |   |                                   |                         |
| Underwriting expenses                     |  |   |                                   |                         |
| Life policy reserve increase              |  |   |                                   |                         |
| from the previous period                  | 30,442,829                                     | 70,902  | -                                 | 30,513,731              |
| Benefits payments to life                 |  |   |                                   |                         |
| policyholders during the period           | 5,566,650                                      | 1,653   | -                                 | 5,568,303               |
| Insurance claims and                      |  |   |                                   |                         |
| loss adjustment expenses                  | 641,970  | -   | 2,168                             | 644,138                 |
| Commissions and brokerages                | 1,612,547                                      | 6,541   | 617                               | 1,619,705               |
| Sale promotional expenses                 | 175,750  | 369   | 98                                | 176,217                 |
| Other underwriting expenses               | 13,755   | 29  | 8                                 | 13,792                  |
| Total underwriting expenses               | 38,453,501                                     | 79,494  | 2,891                             | 38,535,886              |

|                                 |                        | Six-month period end  | ed 30 June 2013   |            |
|---------------------------------|------------------------|-----------------------|-------------------|------------|
|                                 | Original life product, | Pension life product, | Personal accident |            |
|                                 | non-participating      | non-participating     | insurance         | Total      |
|                                 |                        | (in thousand          | d Baht)           |            |
| Underwriting income             |                        |                       |                   |            |
| Gross premium written           | 22,365,879             | 52,707                | 21,142            | 22,439,728 |
| Less premium ceded              | (339,315)              | -                     | -                 | (339,315)  |
| Net premiums written            | 22,026,564             | 52,707                | 21,142            | 22,100,413 |
| Add (less) unearned premium     |                        |                       |                   |            |
| reserves                        | (27,326)               | _                     | 414               | (26,912)   |
| Total underwriting income       | 21,999,238             | 52,707                | 21,556            | 22,073,501 |
| Underwriting expenses           |                        |                       |                   |            |
| Life policy reserve increase    |                        |                       |                   |            |
| from the previous period        | 15,707,815             | 53,275                | -                 | 15,761,090 |
| Benefits payments to life       |                        |                       |                   |            |
| policyholders during the period | 3,943,013              | 271                   | -                 | 3,943,284  |
| Insurance claims and            |                        |                       |                   |            |
| loss adjustment expenses        | 613,141                | -                     | 4,660             | 617,801    |
| Commissions and brokerages      | 1,497,819              | 7,060                 | 506               | 1,505,385  |
| Sale promotional expenses       | 180,317                | 432                   | 176               | 180,925    |
| Other underwriting expenses     | 14,110                 | 34                    | 14                | 14,158     |
| Total underwriting expenses     | 21,956,215             | 61,072                | 5,356             | 22,022,643 |

#### 20 Operating expenses

|  | Three-month period ended 30 June |            | Six-month po |         |
|--|----------------------------------|------------|--------------|---------|
|  | 2014                             | 2014 2013  |              | 2013    |
|  |                                  | (in thouse | and Baht)    |         |
| Personnel expense, not relating to           |                                  |            |              |         |
| underwriting and insurance claims            | 215,068                          | 196,889    | 424,514      | 414,510 |
| Premises and equipment expense, not relating |                                  |            |              |         |
| to underwriting                              | 39,261                           | 37,983     | 76,426       | 75,362  |
| Taxes and duties                             | 56,277                           | 46,102     | 105,674      | 89,053  |
| Other operating expenses                     | 164,366                          | 150,125    | 292,666      | 277,833 |
| Total  | 474,972                          | 431,099    | 899,280      | 856,758 |

#### 21 Income tax expense

#### Income tax recognised in profit or loss

|                                    |      | Three-month | period ended | Six-month pe | riod ended |
|------------------------------------|------|-------------|--------------|--------------|------------|
|                                    |      | 30 J        | une          | 30 Ju        | ne         |
|                                    | Note | 2014        | 2013         | 2014         | 2013       |
|                                    |      |             | (in thous    | and Baht)    |            |
| Current tax expense                |      |             |              |              |            |
| Current period                     |      | 407,547     | 375,520      | 1,713,156    | 929,130    |
| Adjustment for prior year          |      | 1,541       | -            | 1,541        | -          |
| Deferred tax expense               |      |             |              |              |            |
| Movements in temporary differences | 9    | (414,604)   | (51,518)     | (1,509,641)  | (422,198)  |
| Total                              |      | (5,516)     | 324,002      | 205,056      | 506,932    |

#### Income tax recognised in other comprehensive income

| Three-month period ende                                | d 30 June     |                                     |                             |                             |                                     |                   |
|--|---------------|-------------------------------------|-----------------------------|-----------------------------|-------------------------------------|-------------------|
| •  | Before<br>tax | 2014<br>Tax<br>(expense)<br>benefit | Net of income tax (in thous | Before<br>tax<br>sand Baht) | 2013<br>Tax<br>(expense)<br>benefit | Net of income tax |
| Net fair value change in available-for-sale securities | 857,920       | (171,545)                           | 686,375                     | (1,175,459)                 | 235,092                             | (940,367)         |
| Six-month period ended 3                               | 80 June       | 2014                                |                             |                             | 2013                                |                   |
|  | Before<br>tax | Tax<br>(expense)<br>benefit         | Net of income tax (in thous | Before<br>tax<br>and Baht)  | Tax<br>(expense)<br>benefit         | Net of income tax |
| Net fair value change in available-for-sale securities | 1,723,591     | (344,679)                           | 1,378,912                   | 546,229                     | (109,246)                           | 436,983           |

#### Reconciliation of effective tax rate

|                             | Three month period ended 30 June |          |      |           | Six month period ended 30 June |           |      | June      |  |
|-----------------------------|----------------------------------|----------|------|-----------|--------------------------------|-----------|------|-----------|--|
|                             | 2                                | 2014     | 2    | 2013      |                                | 2014      |      | 2013      |  |
|                             |                                  | (in      |      | (in       |                                | (in       |      | (in       |  |
|                             | Rate                             | thousand | Rate | thousand  | Rate                           | thousand  | Rate | thousand  |  |
|                             | (%)                              | Baht)    | (%)  | Baht)     | (%)                            | Baht)     | (%)  | Baht)     |  |
| Profit before income tax    |                                  |          |      |           |                                |           |      |           |  |
| expense                     |                                  | 163,271  |      | 1,776,796 |                                | 1,469,883 |      | 2,881,669 |  |
| Income tax using the Thai   |                                  |          |      |           |                                |           |      |           |  |
| corporation tax rate        | 20                               | 32,655   | 20   | 355,359   | 20                             | 293,977   | 20   | 576,334   |  |
| Income not subject to tax   |                                  | (41,653) |      | (33,255)  |                                | (94,346)  |      | (73,268)  |  |
| Expenses not subject to tax |                                  | 1,941    |      | 1,898     |                                | 3,884     |      | 3,866     |  |
| Adjustment for prior year   |                                  | 1,541    |      | -         |                                | 1,541     |      | -         |  |
| Total                       | (3)                              | (5,516)  | 18   | 324,002   | 14                             | 205,056   |      | 506,932   |  |

#### 22 Earnings per share

#### Basic earnings per share

The calculations of basic earnings per share for the three-month and six-month periods ended 30 June 2014 and 2013 were based on the profit for the periods attributable to ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding during the periods as follows:

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

|  | Three-month | period ended    | Six-month period ended |           |  |
|--|-------------|-----------------|------------------------|-----------|--|
|  | 30 J        | une             | 30 J                   | June      |  |
|  | 2014        | 2013            | 2014                   | 2013      |  |
|  | (ir         | i thousand Baht | thousand share         | es)       |  |
| Profit attributable to ordinary shareholders |             |                 |                        |           |  |
| of the Company (basic)                       | 168,786     | 1,452,794       | 1,264,827              | 2,374,737 |  |
| Number of ordinary shares outstanding        | ,           |                 |                        |           |  |
| at 1 January                                 | 1,212,315   | 1,207,400       | 1,211,807              | 1,207,400 |  |
| Effect of exercises warrants                 | 4_          | 3,428_          | 260                    | 1,780_    |  |
| Weighted average number of ordinary          |             |                 |                        |           |  |
| shares outstanding (basic)                   | 1,212,319   | 1,210,828       | 1,212,067              | 1,209,180 |  |
| Earnings per share (basic) (in Baht)         | 0.14        | 1.20            | 1.04                   | 1.96      |  |

#### Diluted earnings per share

The calculations of diluted earnings per share for the three-month and six-month periods ended 30 June 2014 and 2013 were based on the profit for the periods attributable to ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding during the periods after adjusting for the effects of all dilutive potential ordinary shares as follows:

|  | Three-month 30 J | -               | Six-month p     |           |
|--|------------------|-----------------|-----------------|-----------|
|  | 2014             | 2013            | 2014            | 2013      |
|  | (ir              | ı thousand Baht | /thousand share | es)       |
| Profit attributable to ordinary shareholders |                  |                 |                 |           |
| of the Company (basic)                       | 168,786          | 1,452,794       | 1,264,827       | 2,374,737 |
| Weighted average number of ordinary shares   |                  |                 |                 |           |
| outstanding (basic)                          | 1,212,319        | 1,210,828       | 1,212,067       | 1,209,180 |
| Effect of warrant no. 1                      | 360              | 1,539           | 561             | 2,872     |
| Effect of warrant no. 2                      | 2,961_           | 1,893           | 1,435_          | 1,956     |
| Weighted average number of ordinary          |                  |                 |                 |           |
| shares outstanding (diluted)                 | 1,215,640        | 1,214,260       | 1,214,063       | 1,214,008 |
| Earnings per share (diluted) (in Baht)       | 0.14             | 1.20            | 1.04            | 1.96      |

#### 23 Dividends

At the annual general meeting of the shareholders of the Company held on 30 April 2014, the shareholders approved the appropriation of dividend of Baht 0.51 per share, amounting to Baht 618 million. The dividend was paid to shareholders in May 2014.

At the annual general meeting of the shareholders of the Company held on 26 April 2013, the shareholders approved the appropriation of dividend of Baht 0.36 per share, amounting to Baht 434 million. The dividend was paid to shareholders in May 2013.

#### 24 Related parties

For the purposes of these financial statements, parties are considered to be related to the Company if the Company has the ability, directly or indirectly, to control or jointly control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

Relationships with key management and related parties were as follows:

| Name of entities/individuals               | Country of incorporation/nationality | Nature of relationships  |
|--|--------------------------------------|--|
| Key management personnel                   | Thailand                             | Persons having authority and responsibility<br>for planning, directing and controlling<br>the activities of the entity, directly or<br>indirectly, including any director (whether<br>executive on otherwise) of the Company |
| Nippon Life Insurance Company              | Japan                                | Major shareholder, 24.4% holding (31 December 2013: 24.4% holding)   |
| Wattanasophonpanich Co., Ltd               | Thailand                             | Major shareholder, 13.2% holding (31 December 2013: 13.2% holding)   |
| Bangkok Bank Pcl.                          | Thailand                             | Related by way of common shareholders  |
| Bangkok Insurance Pcl.                     | Thailand                             | Shareholding and related by way of common directors  |
| Bumrungrad Hospital Pcl.                   | Thailand                             | Related by way of common directors and shareholders  |
| Bangkok Business Building (1987) Co., Ltd. | Thailand                             | Related by way of common directors and shareholders  |
| Tris Corporation Ltd.                      | Thailand                             | Related by way of common directors and shareholders  |
| BBL Asset Management Co., Ltd.             | Thailand                             | Related by way of common directors and shareholders  |
| Union Textile Industries Pcl.              | Thailand                             | Related by way of common shareholders  |
| Narai Ruamphiphat Co., Ltd.                | Thailand                             | Holding by an individual related to the major shareholder of the Company   |
| TICON Industrial Connection Pcl.           | Thailand                             | Holding by an individual related to the major shareholder of the Company   |
| Asia warehouse Co., Ltd.                   | Thailand                             | Holding by the major shareholder of the Company  |
| TMD Design, LLC                            | Thailand                             | Holding by an individual related to the major shareholder of the Company   |
| Bualuang Securities Pcl.                   | Thailand                             | Subsidiary of the major shareholder of the Company   |
| Thaire Life Assurance Pcl. (1)             | Thailand                             | Subsidiary of Thai Reinsurance Pcl.  |
| BLA Insurance Broker Co., Ltd.             | Thailand                             | Related by way of common directors are the management of the Company   |
| Thai Reinsurance Pcl.                      | Thailand                             | Related by way of common directors   |
| Sorachai Vivatn Co., Ltd.                  | Thailand                             | Related by way of common directors   |
| Thai Phyathai 1 Hospital Co., Ltd.         | Thailand                             | Related by way of common directors   |
| Thai Phyathai 2 Hospital Co., Ltd.         | Thailand                             | Related by way of common directors   |
| Thai Phyathai 3 Hospital Co., Ltd. (2)     | Thailand                             | Related by way of common directors   |
| Rajburi Sugar Co., Ltd.                    | Thailand                             | Related by way of common directors   |
| Charoen Pokphand Foods Pcl.                | Thailand                             | Related by way of common directors   |
| Indorama Ventures Pcl.                     | Thailand                             | Related by way of common directors   |
| Ek-chai Distribution System Co., Ltd.      | Thailand                             | Related by way of common directors   |

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

| Name of entities/individuals       | Country of incorporation/nationality | Nature of relationships            |
|------------------------------------|--------------------------------------|------------------------------------|
| Asia Insurance 1950 Pcl.           | Thailand                             | Related by way of common directors |
| Bangpain Golf Co., Ltd.            | Thailand                             | Related by way of common directors |
| Bangkok Mitsubishi Lease Co., Ltd. | Thailand                             | Related by way of common directors |

<sup>(1)</sup> It had been considered a related party until 31 July 2013 because the Company has no common directors with Thaire Life Assurance Pcl. since then.

The pricing policies for transactions with related parties are explained further below:

| <b>Transactions</b> |
|---------------------|
|---------------------|

#### Pricing policies

| Premium written   | Normal commercial terms for underwriting   |
|---|--|
| Claim recoverable from reinsurer                                    | At a mutually agreed percentage of reinsurance premium   |
| Interest income - deposits at bank, promissory notes and debentures | Same rates as those charged by financial institutions and related companies to general customers |
| Interest income - mortgage loans                                    | Same rates as the Company charges to general borrowers who mortgage assets as collateral         |
| Dividend income   | As declared  |
| Rental and service income   | Rate on agreements as those charged by rental and service fees per square meter per month        |
| Brokerage income from securities trading                            | Normal commercial terms for securities brokerage   |
| Premium ceded   | Normal commercial terms for reinsurance depending on type of insurance and reinsurance contract  |
| Gain (loss) on forward and swap exchange contracts                  | Normal commercial terms  |
| Commission and brokerages   | At a mutually agreed percentage of premium written   |
| Claim payment and diagnose charge                                   | Normal commercial terms for underwriting   |
| Bank charges  | Same rates as those charged by financial institutions and related companies to general customers |
| Insurance premium   | Normal commercial terms for underwriting   |
| Building space rental and services                                  | Rate on agreements as those charged by rental and service fees per square meter per month        |
| Other services fees   | Normal commercial terms for services   |

<sup>(2)</sup> It had been considered a related party until 8 May 2013 because the Company has no common directors with the Phyathai 3 Hospital Co., Ltd. since then.

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

Significant transactions for the three-month and six-month periods ended 30 June 2014 and 2013 with related parties were as follows:

|  | Three-month period ended 30 June |            | Six-month pe<br>30 Ju |          |
|--|----------------------------------|------------|-----------------------|----------|
|  | 2014                             | 2013       | 2014                  | 2013     |
|  |                                  | (in thousa | nd Baht)              |          |
| Other related parties                              |                                  |            |                       |          |
| Revenues   |                                  |            |                       |          |
| Premium written                                    | 350                              | 2,407      | 2,597                 | 4,190    |
| Claim recovery from reinsurance                    | 17                               | 30,911     | 17                    | 60,767   |
| Interest income - deposits at banks,               |                                  |            |                       |          |
| promissory notes and debentures                    | 157,770                          | 64,998     | 277,383               | 153,255  |
| Interest income - mortgage loans                   | 2,483                            | 2,805      | 5,017                 | 5,646    |
| Dividend income                                    | 20,356                           | 56,311     | 72,172                | 86,896   |
| Rental and service income                          | 97                               | -          | 194                   | -        |
| Brokerage income from securities trading           | 4,480                            | 1,641      | 8,307                 | 7,914    |
| Gain (loss) on forward and swap                    |                                  |            |                       |          |
| exchange contracts                                 | 2,822                            | (74,784)   | 2,804                 | (27,583) |
| Expenses   |                                  |            |                       |          |
| Premium ceded                                      | 83                               | 23,930     | 83                    | 84,025   |
| Commission and brokerage                           | 228,907                          | 296,827    | 848,383               | 754,225  |
| Claim payments and diagnosis charges               | 35,398                           | 12,584     | 45,437                | 25,527   |
| Bank charges                                       | 20,502                           | 19,979     | 47,671                | 41,547   |
| Insurance premiums                                 | 153                              | 1,070      | 309                   | 1,392    |
| Building space rental and service fees             | 16,608                           | 16,054     | 32,627                | 31,873   |
| Other service fees                                 | 133                              | 163        | 291                   | 278      |
| Key management personnel and director compensation |                                  |            |                       |          |
| Short-term employment benefit                      | 8,219                            | 7,752      | 16,438                | 15,504   |
| Post-employment benefit                            | (955)                            | 407        | (1,910)               | 814      |
| Share-based payment transactions                   | 3,102                            | 3,102      | 6,204                 | 6,204    |
| Total  | 10,366                           | 11,261     | 20,732                | 22,522   |

For the three-month and six-month periods ended 30 June 2014, the premium generated from the Bancassurance distribution channel represented approximately 66.3% and 79.7% of total net premium written, respectively. For the three-month and six-month periods ended 30 June 2013, the premium generated from the Bancassurance distribution channel represented approximately 66.8% and 71.1% of total net premium written, respectively.

The details of the warrants allocated to the Company's employees are presented in note 17 to the interim financial statements.

Significant balances as at 30 June 2014 and 31 December 2013 with related parties were as follows:

|  | 30 June   | 31 December |
|--|-----------|-------------|
|  | 2014      | 2013        |
|  | (in thous | and Baht)   |
| Other related parties Deposit at financial institution | 1,119,323 | 1,776,563   |
| Reinsurance assets                                     | _         | 949         |

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

|   | 30 June<br>2014    | 31 December<br>2013 |  |
|---|--------------------|---------------------|--|
|   | (in thousand Baht) |                     |  |
| Investments in securities                     |                    |                     |  |
| Available-for-sale investments                |                    |                     |  |
| Equity securities                             | 3,220,588          | 2,732,969           |  |
| Unit trusts                                   | 1,560,494          | 1,453,642           |  |
| Total available-for-sale investments          | 4,781,082          | 4,186,611           |  |
| Held-to-maturity investments                  |                    |                     |  |
| Private enterprise debt securities            | 4,105,000          | 4,105,000           |  |
| Foreign debt securities                       | 5,908,585          | 4,801,185           |  |
| Total held-to-maturity investments            | 10,013,585         | 8,906,185           |  |
| ·   |                    |                     |  |
| General investments                           | 11,467             | 11,467              |  |
| Loans   | 149,996            | 159,679             |  |
| Forward and swap exchange contract receivable | 3,849,967          | 2,416,554           |  |
| Other assets                                  | 76,521             | 83,475              |  |
| Amounts due to reinsurers                     | -                  | 908                 |  |
| Outstanding claims                            | 8,270              | 6,866               |  |
|   |                    |                     |  |
| Forward and swap exchange contract payable    | 3,903,854          | 2,463,029           |  |
| Other liabilities                             | 161,349            | 198,443             |  |

#### Significant agreements with related parties

#### (a) Significant agreements with related party

#### Agreements with related bank

The Company entered into various agreements and memorandums with a related bank particularly in the distribution of insurance products in return for commission and marketing support expenses.

#### Bank charge

The Company agreed to pay fees to a related bank in return for transactional activities of the Company's customers through the bank's branches, ATMs and other alternative channels.

#### (b) Commitments with related parties

As at 30 June 2014, the Company has existing lease and service agreements for offices with a related companies. The terms of the agreements are generally between 3 - 25 years (31 December 2013: 3 - 25 years) for leases of building space and between 3 - 25 years (31 December 2013: 3 - 25 years) for motor vehicles and equipment. The Company has a monthly rental and service fee of Baht 3.9 million (excluding value added tax) (2013: Baht 3.1 million).

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

|                                      | 30 June  | 31 December |
|--------------------------------------|----------|-------------|
|                                      | 2014     | 2013        |
|                                      | (in thou | sand Baht)  |
| Within one year                      | 23,917   | 19,768      |
| After one year but within five years | 49,189   | 29,867      |
| After five years                     | 8,038    | 8,074       |
| Total                                | 81,144   | 57,709      |

#### 25 Securities and assets pledged with registrar

25.1 As at 30 June 2014 and 31 December 2013, investments in debt securities were pledged with the Registrar in accordance with Section 20 of the Life Assurance Act (No. 2) B.E. 2551 as follows:

|                        | 30 June    | e 2014               | 31 Decer             | mber 2013  |
|------------------------|------------|----------------------|----------------------|------------|
|                        | Book value | Face value (in thous | Book value and Baht) | Face value |
| State enterprise bonds | 20,000     | 20,000               | 20,000               | 20,000     |

25.2 As at 30 June 2014 and 31 December 2013, investments in debt securities were pledged as life assurance policy reserve with the Registrar in accordance with Section 24 of the Life Assurance Act (No. 2) B.E. 2551 as follows:

|                        | 30 June 2014       |            | 31 December 2013 |            |
|------------------------|--------------------|------------|------------------|------------|
|                        | Book value         | Face value | Book value       | Face value |
|                        | (in thousand Baht) |            |                  |            |
| Government bonds       | 28,471,319         | 27,750,000 | 20,802,166       | 20,750,000 |
| State enterprise bonds | 6,930,115          | 6,927,140  | <u>7,430,455</u> | 7,924,140  |
| Total                  | 35,401,434         | 34,677,140 | 28,232,621       | 28,674,140 |

#### 26 Commitments with non-related parties

#### (a) Operating lease and service commitments

The Company has entered into several lease agreements in respect of the lease of motor vehicles and equipment. The terms of the agreements are generally between 1 - 6 years (31 December 2013: 1 - 6 years) for leases of motor vehicles and equipment. Such agreements are non-cancellable.

|                                      | 30 June  | 31 December |
|--------------------------------------|----------|-------------|
|                                      | 2014     | 2013        |
|                                      | (in thou | ısand Baht) |
| Within one year                      | 32,266   | 30,565      |
| After one year but within five years | 20,729   | 24,742      |
| After five years                     | · -      | 2,644       |
| Total                                | 52,995   | 57,951      |

Notes to the interim financial statements

For the three-month and six-month periods ended 30 June 2014 (Unaudited)

#### (b) Investment commitments

As at 30 June 2014 and 31 December 2013, the Company may need to deposit additional amounts in the future under the investment conditions as described in Note 6.4 (a) and (b) to the financial statements, as summarised below.

|                                      | 30 June   | 31 December |
|--------------------------------------|-----------|-------------|
|                                      | 2014      | 2013        |
|                                      | (in thous | sand Baht)  |
| Within 1 year                        | 1,140,000 | 1,140,000   |
| After one year but within five years | 830,000   | 950,000     |
| After five years                     | 300,000   | 300,000     |
| Total                                | 2,270,000 | 2,390,000   |

#### 27 Contingent liabilities

As at 30 June 2014, lawsuits have been brought against the Company in relation to insurance claims in the normal course of business totaling approximately Baht 39 million (31 December 2013: Baht 39 million). The Company's management believes that the recorded amount of life policy reserves, unpaid policy benefits and due to insured in the financial statements is adequate to meet the potential losses in respect of those claims.

#### 28 Events after reporting period

(a) On 15 May 2014, the Company was approved by Office of Insurance Commission to increase investment holding in BLA Insurance Broker Company Limited from 15 percent to 99 percent of the authorised and paid up share capital.

On 7 July 2014, the Company has purchased ordinary shares from the former shareholders of 168,000 shares at par Baht 10 per share, amounting to Baht 1.68 million. On 28 July 2014, the Company has purchased additional ordinary shares by 198,000 shares at par Baht 10 per share, amounting to Baht 1.98 million. The total amount is Baht 3.66 million. The Company's investment in BLA Insurance Broker Company Limited has increased from Baht 0.3 million to Baht 3.96 million.

On 8 August 2014, BLA Insurance Broker Company Limited has registered increment of the authorised share capital with Ministry of Commerce from amounting Baht 2 million to Baht 4 million by increasing the ordinary shares from 200,000 shares to 400,000 shares at par Baht 10 per share.

(b) At the Board of Director meeting of the Company held on 8 August 2014, the Board of Director approved the appropriation of dividend of Baht 0.05 per share, amounting to Baht 60 million and approved to pay 2 shares of stock dividend at a par value of Baht 1 each to every 5 shares held by existing shareholders.

However, the payment of dividend must be approved by the resolution of the Extraordinary General Meeting of shareholders of the Company and the Office of Insurance Commission.

#### 29 Thai Financial Reporting Standards (TFRS) not yet adopted

The Company has not adopted the new TFRS that has been issued but is not yet effective. The new TFRS that is applicable to the Company, which becomes effective for annual financial periods beginning on or after 1 January in the year indicated in the following table, is as follows:

| TFRS   | Торіс               | Year<br>effective |
|--------|---------------------|-------------------|
| TFRS 4 | Insurance Contracts | 2016              |

Management is in the process of assessing the impact of TFRS 4.

#### 30 Reclassification of accounts

Certain accounts in the statements of financial position as at 31 December 2013 and the statement of cash flows for the six-month period ended 30 June 2013 which are included in the 2014 interim financial statements for comparative purposes, have been reclassified to conform to the presentation in the 2014 interim financial statements.

|  | Before reclassification               | 2013  Reclassification (in thousand Baht) | After reclassification                |
|--|---------------------------------------|---|---------------------------------------|
| Statement of financial position as at 31 December 2013 Deferred tax assets Deferred tax liabilities                              | 1,066,287<br>(1,098,048)              | (1,066,287)<br>1,066,287                  | (31,761)                              |
| Held-to-maturity securities<br>Other assets<br>Other liabilities   | 140,790,981<br>347,315<br>(1,499,378) | 511,797<br>115,305<br>(627,102)           | 141,302,778<br>462,620<br>(2,126,480) |
| Statement of Cash flows for the six-month period ended 30 June 2013 Cash flows from investing activities Cash flows provided by: |                                       |   |                                       |
| Deposit in financial institution  Cash flow used in:   | 10,185,000                            | (10,125,000)                              | 60,000                                |
| Deposit in financial institution   | (10,165,000)                          | 10,125,000                                | (40,000)                              |